

To: Smith, Richard A., Macleod, Stephen, Noonan, R
From: MacWilliams, Lori
Edited: 6/1/98 16:31
Subject: Best Practices

Managers,

Please reference the following attachments which were developed by RM/Bob Burrows in Nashua. The first file, "display load" allows the user to identify brand specific display loads in a user friendly format. The second file "flip-chart" represents a summary of all of the new world contracts. The summary was provided to all SR's at the recent Division Meeting in Nashua along with a hard copy of each of the new contracts. Thought you may find this information useful in your operating area.

Lori

CC: Keeney, David, Duszynski, R, Ridge, Robert, Burrows, Robert, 1600 - Buffalo Region (BURRELL)

C:\DATA\workplan/
New World/
- display
- flipchart

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